

### Property Management Performance Measures

Sample of areas to track for Property Management, I am available to discuss how to implement KPI's within your organisation and a system to track the performance.

Role	Target	Achieved	Gap
<b>Business Development Manager</b>			
Appraisals			
Listed			
Wow calls			
Database Contacts			
Testimonials			
<b>Senior Manager</b>			
Growth			
Properties			
Revenue			
<b>Property Manager</b>			
Arrears			
Routine Inspections			
Lease Renewals			
Rent Reviews			
Maintenance			
<b>Leasing Agents</b>			
OFI's			
Contact owners of vacant properties			
Vacancy rate			
<b>Department</b>			
Letting Fees			
Management Fees			
Other income			
Total Expenses			
Properties Lost			
Value of Properties Lost			